

Commercial Bus Lease or Finance Options



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| WALK AWAY LEASE | PURCHASE PRICE | | | |
|-----------------|----------------|----------|----------|----------|
| | \$85,000 | \$55,000 | \$50,000 | \$45,000 |
| 24 months | 1,401 | 907 | 825 | 742 |
| 36 months | 1,255 | 812 | 738 | 665 |
| 48 months | 1,139 | 737 | 670 | 603 |
| 60 months | 1,086 | 703 | 639 | 575 |

* Some Restrictions May Apply

Leasing Conditions:

- ★ Customer pick up and return point is Kankakee, Illinois
- ★ 12,000 miles per year \$.35 per mile if overage at end of term
- ★ No down payment – first lease payment due on delivery
- ★ No documentation fees for lease or finance
- ★ Signed Lease Return Guidelines
- ★ Quotes are pending approval of credit by Lender
- ★ Prices may be subject to applicable federal, state, and local taxes and are not included
- ★ Quote is firm for 30 days
- ★ All stock units are subject to prior sale

| FINANCE | PURCHASE PRICE (own at end) | | | |
|-----------|-----------------------------|----------|----------|----------|
| | \$85,000 | \$55,000 | \$50,000 | \$45,000 |
| 36 months | 2,566 | 1,661 | 1,510 | 1,359 |
| 48 months | 1,977 | 1,279 | 1,163 | 1,047 |
| 60 months | 1,623 | 1,050 | 955 | 860 |
| 72 months | 1,393 | 901 | 819 | 737 |

Customer's Responsibility:

- ★ Fully insure the vehicle for the FMV
- ★ Maintain vehicle per the manufacturer's recommendations
- ★ Wash exterior weekly or at least monthly
- ★ Mop and clean interior weekly or at least monthly
- ★ Wash the under carriage of vehicle after driving on salted roads, when possible
- ★ Do not abuse the vehicle



REMEMBER....A CLEAN BUS IS A SAFE BUS!!

Why Lease?

- ★ Uncertainty of future needs – this allows a customer to “TRY IT OUT”
- ★ Major items generally covered under warranty for length of lease
- ★ Lower monthly payments to improve cash flow
- ★ New equipment up-to-date with new industry and federal standards

*Midwest Transit Equipment is not responsible for typographical errors or misrepresentation of current lease prices. Lease/Finance options subject to change without prior notice.

* Prices good through 2/29/12

